

King of Prussia Family Dental Care saves **8–10 hours/week**
with **Adit practice analytics**



Meet King of Prussia Dental Care

Located in King of Prussia, Pennsylvania, King of Prussia Family Dental Care has been helping families maintain healthy smiles for almost 20 years with quality dental care and a gentle touch. The practice is led by Dr. Wong, while Office Manager Corey Babka oversees the business, technology, and operational side of the office. The practice spent years searching for a better way to understand its performance, and after more than two decades of manual spreadsheets and inconsistent reporting, Corey discovered Adit Practice Analytics. For the first time, he could quickly access clear, visual production data without rebuilding reports or questioning the numbers.

Challenges

- Dentrrix reports were inconsistent, difficult to trust, and often showed conflicting totals
- Front desk staff spent 8–10 hours/week manually entering, correcting, and updating production data
- Reporting files had been used since 2003, but became unmanageable as the practice grew
- Dentrrix lacked the flexibility to customize reports or easily manipulate data
- Other analytics and reporting software were expensive or didn't integrate with Dentrrix

Results

8–10
hours/week

Saved on manual reporting

20+
years

Replaced manual, static PDF reporting with sleek, easy-to-read dashboards

7X

Achieved ROI for every \$1 spent on Adit

\$10K
per year

Reduced in reporting-related labor costs



Gained confidence in production numbers with reporting that management trusts

Adit is hands down the most effective reporting system that I've used thus far in my years of dentistry. The analytics and reporting are far superior to the other reporting that I get out of Dentrrix or anything else.



Corey Babka
Office Manager

Life before Adit

Before Adit, reporting was a constant headache for Corey and his team. He relied on manual spreadsheets to track production, payments, patient categories, and monthly growth. Some of those reporting files had been running since 2003. When the practice was smaller, that process was manageable. But as the practice grew, it became a major burden. Corey had tried other reporting options, including Weave Analytics, but they didn't give him the financial visibility he needed to manage the practice. He could see communication activity and patient data, but the most important piece was missing: the money.

The front desk had to manually enter rows of data every day, then go back and adjust previous entries when payments, claims, or totals changed. Dentrix reports were difficult to customize, often generated as static PDFs, and sometimes showed totals that didn't match other reports.

It was kind of a nightmare," said Corey. "The numbers were questionable. I couldn't trust what I was seeing.

Adit to the Rescue

With Adit Practice Analytics, Corey finally had quick access to clear production numbers, scheduled revenue, adjustments, and overall financial performance in one easy-to-understand view. Instead of digging through Dentrix day sheets or rebuilding spreadsheets, Corey can open Adit, go straight to production, and quickly see how the practice is performing by month, year, net production, scheduled production, and adjustments.

After years of questioning reports and manually tracking numbers, Adit became the reporting system he trusted. For Corey, it isn't just Adit's visually appealing dashboards, graphs, and easier-to-digest data that sets Adit Practice Analytics apart; it's the fact that Adit shows him the money.

I don't look for who isn't answering the phone enough," explained Corey. "I look for the money. The dollar amount is the most important thing for me, and Adit gives me that.

The Transformation

01 Saving 8-10 Hours Every Week with Fast and Accurate Reporting Functionality

Before Adit, manual reporting took at least 1-2 hours/day. Staff had to enter data, review old entries, compare numbers, and update spreadsheets to keep reporting accurate. For a busy dental practice that represents more than a full workday every week, that can now be spent on higher-value responsibilities instead of manually maintaining reports.

We were spending at least one or two hours a day on manual reporting," noted Corey. "My team had to enter the data, go back through the history, and adjust the numbers whenever payments or claims changed. We're open four days a week, so that adds up to eight to ten hours just trying to make sure we have the right information.

02 Achieving Approximately 7X ROI on Reporting Compared to Manual Processes

The time savings also translate into significant financial value. Corey estimates that the practice previously spent more than \$10,000/year on labor dedicated to manual reporting. For Corey, the one production dashboard he uses most often is valuable enough to justify the investment in Adit Practice Analytics.



I was spending over \$10k a year paying a person to do reporting for me," said Corey. "Adit is already more affordable than other reporting software out there, but even if I just used it for production alone, it's worth every cent.

03 Replacing Reporting Doubt with Trusted Data

For Corey, accuracy is just as important as time savings. Dentrix has made improvements, but after years of inconsistent reporting, Corey still checks Dentrix numbers against Adit to confirm they are correct. Additionally, compared to Weave and Dentrix, Adit is more visually appealing, flexible, and intuitive. Dentrix reports often look like static backend database exports or PDFs filled with listed text. If Corey wants to change a date range, he has to run the report. With Adit, the data is more dynamic and easier to analyze

With Weave, the money is missing, and with Dentrix, once that doubt is there, you never get over it," explained Corey. "Now, I actually use Adit to check Dentrix and make sure numbers are right. With Adit, the data is clear, it's easy to understand, and most importantly, I trust it. The peace of mind is huge.