

How Lifeworks Dental replaced 4 software systems with Adit and grew production 20%



Meet Lifeworks Dental

Located in Houston's Memorial area, Lifeworks Dental offers comprehensive family and cosmetic dentistry under the leadership of Dr. Kini Tran. The team's mission is to maintain, restore, and enhance every patient's smile while delivering an uplifting experience at every visit. For years, Dr. Tran used multiple disconnected tools for communication, operations, and analytics, which were costly and inefficient. After receiving a recommendation from another doctor at a continuing education (CE) event, he discovered Adit. He realized he could replace 4 systems (Weave, Dental Intelligence, Demandforce and Smile Reminder) for a fraction of the cost.

Challenges

- Managing multiple disconnected systems (Weave, Dental Intelligence, Demandforce & Smile Reminder)
- Limited texting capabilities for last-minute scheduling
- High software costs with minimal integration
- Time-consuming admin tasks like forms and scheduling
- 10% no-show rate disrupting daily operations

Results

1 hour

Saved daily with digital patient forms

7%

Drop in no-shows

20%

Boost in overall production after 2.5 years

\$700+

Per month in software cost savings

Adit is the best dental software company out there. It offers everything other companies penny-pinch you for, and the support is amazing. Adit is the real deal. Give them a chance, and you'll see it too.



Dr. Kini Tran
Owner

Adit to the rescue

After meeting a fellow dentist at a continuing education (CE) event who swore by Adit, Dr. Tran dug into the numbers and made the switch in October 2022. Adit seamlessly replaced Weave and Dental Intel while also adding tools that Lifeworks Dental didn't even realize they were missing. From deep analytics to bulk texting to digital forms, Adit quickly became the all-in-one system Dr. Tran and his team didn't know they needed.

I was paying Dental Intelligence \$500 just for analytics, and more on top for Weave. Adit gave me all of it in one package, and it actually works better.

We save about 5 hours a week now on admin tasks. Adit makes our days flow smoother and gives my team time back to focus on patients.

The transformation

01 Consolidated Technology Stack

Dr. Tran saved over \$700 per month by replacing four different vendors (Weave, Dental Intelligence, Demandforce & Smile Reminder) for communication, operations, and analytics. Adit now handles the heavy lifting of the team's day-to-day needs, all for one low monthly subscription. The transition reduced tech fatigue and streamlined communication across the entire team.

02 Operational Efficiency & Time Savings

Switching to Adit's Digital Patient Forms saved roughly 1 hour per day in front desk time. Patients can now complete forms before their visit or right in the office on an iPad. Combined with smart automation and bulk messaging, the team has significantly reduced manual work and stress.

03 Production & Revenue Growth

Dr. Tran was quickly impressed with Adit's Practice Analytics module. Adit was just as robust as Dental Intelligence, but much easier to use. Thanks to features like mass texting and better analytics for daily huddles, Lifeworks Dental saw a 20% increase in production. Adit's tools help the team quickly identify and fill open slots, track performance, and stay proactive with scheduling and treatment planning.

I can see exactly where we're winning," said Dr. Tran. "New patients, more hygiene, better treatment tracking, it all trickles into production. We're up 20% since using Adit.

04 7% Drop in No-Shows

With Adit's automated appointment reminders and confirmations, Lifeworks Dental saw no-shows drop from 10% to just 3%. This reduced last-minute schedule changes, improved planning, and minimized lost revenue, giving the team more time to focus on patient care.

Adit's automated appointment reminders help us keep the schedule full and running smoothly. There's less stress for everyone.